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Processing of medicinal plants for entrepreneurship development among rural youth

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India is gifted with 8000 medicinal and 2500 aromatic herbs, many of which can be mined for natural chemicals and processed for commercial products with export value. Herbs are beneficial for human health as it contains significant amount of micronutrients, vitamins, antioxidants, phytochemicals and fibre content that may help protect against degenerative diseases and micronutrient malnutrition. Still, herbs are considered as alternative medicine and primary source of health care for 80 per cent of the world. Popular fresh herbs include basil, chives, cilantro/coriander, dill, mint, parsley, rosemary, and lemongrass. Product prepared from herbs can be fresh, dried whole or ground, oleoresins and steam distilled oils. Growing demand for products derived from medicinal and aromatic herbs across the world have opened up entrepreneurial opportunities to process these herbs for value added products. Large and small scale value addition through processing can be done by unskilled rural youth and unemployed, educated urban youth. The variety in value addition allows the small-scale farmer to potentially have a diverse portfolio of products that derive from the same crop and so not only have more marketing flexibility, but also more chances of earning income from the diverse products. So, the present paper has been structured to highlight the opportunities in this industry for young, innovative entrepreneurs and farmers for commencing successful, eco-friendly and natural product small scale enterprises.

Key Words: Medicinal plants, Value addition, Entrepreneurship, Farming

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Introduction

India is sitting on a treasure of 8000 medicinal and 2500 aromatic plants. In the last 50 years, Central and State Government research organizations have developed several technologies for utilizing herbs and medicinal plants (Gupta *et al.*, 2012). Many culinary herb plants are widely regarded as having medicinal properties, and there is therefore some overlap between them and medicinal aromatic plants (Winston, 1999). Around fifty spice and herb plants are of global trade importance, but many other spices and herbs crops are used in traditional cooking, healthcare, or other applications, in particular

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regions and traded locally (Shelef, 1984 and Suppakul *et al.*, 2003). Herbs are grown as trees, shrubs, perennials, annuals, wild and cultivated. The utilizable parts of herb plants are seeds and fruits, leaves and stems, flowers and buds, roots and rhizomes, bark and resins which can be used for commercial purpose (Lai and Roy, 2004).

Health benefits:

Research has shown that herbs are beneficial for human health as it contains significant amount of micronutrients, vitamins, antioxidants, phytochemicals and fibre content that may help protect against degenerative diseases and micronutrient malnutrition (Kaefer and Milner, 2008). The medicinal attributes of herbs form the basis of traditional healthcare. For example, rosemary is used to treat headaches, poor circulation and as a

natural breath freshener. Bay leaves can be made into an infusion to relieve flatulence and bloating and to help with arthritis. African basil can be drunk as a refreshing tea and is used to treat diabetes, as an expectorant to clear throat and lungs, and as a mosquito repellent (Prakash and Gupta, 2005). Antioxidants are found in many herbs which can contribute to the body's defence against cardiovascular disease and intestinal cancers (Tapsell et al., 2006 and Kaefer and Milner, 2008). Examples include ginger, which is widely used for digestive problems; and fenugreek and garlic, which may help lower cholesterol levels. Potential health benefits and uses of some herbs have been summarized in the Table 1 (Winterhalter, 2012).

Livelihood scope:

Herbs can be incorporated easily into the scaffold of many small-scale farmers' households. These can be cultivated in close proximity to the farmhouse, in either home or gardens (Lee, 2000). Culinary herbs require a relatively small area to produce commercial crops, and provide an appealing nutritional improvement in food. Besides, post-harvest handling at small-scale is also simple enough and does not require any multifarious manoeuvre. For instance, fresh herbs can be sold in local markets which may provide an additional income to the family. Moreover value added processed products can also be developed at this level - condiments, pastes, etc. with potential to enlarge the enterprise (Lee, 2000 and FAO, 2011).

There is good trade potential for small-scale farmers where growing conditions are favourable and demand for herbs is also high in local market. As, herbs are sold at higher value comparatively and are low volume cash crops, farmers can make their endeavours in this venture so as to enhance their income and thus improve their livelihoods (Lee, 2000). A large proportion of spices and herbs traded in both local and export markets are produced by small-scale farmers, and world markets for herbs, particularly in industrializing countries and in local markets, are growing and thus, can offer good returns to small-scale farmers (FAO, 1995).

In recent years fresh herbs have become popular and are supposed to be of higher quality. Besides, essential oils derived from herbs are sold in abundance (Jack, 2006). Herb plants do not require large land areas for profitable cultivation and can also be gathered from the

wild. Moreover, in case of cultivation, growing can be achieved without excessive investments as many herb plants can be produced with minimum financial inputs, labour and land. These are often an ideal crop to be integrated into small-scale farming systems and are suitable for smaller garden production. So, farming of herb crops can provide financial benefit to complement household income and may improve livelihoods (Jack, 2006 and Schirley et al., 2009).

Processing and value addition:

There is also a positive prospective for on –farm small-scale processing through higher income from the sale of processed spices and herbs can be achieved. Herb products can be fresh, dried whole or ground, oleoresins and steam distilled oils. This diversity allows the smallscale farmer to have a varied collection of products and create more chances of earning income from the diverse products (FAO, 2005).

Fresh herbs:

Fresh cut herbs are popular at the upper end of the retail and catering markets in many developing countries. Fresh herbs require less post-harvest processing and can be washed by customers to reduce microbial contamination (Rubió et al., 2013 and FAO, 1999). Exporting of fresh herbs demands a high standard of coldchain management. Popular fresh herbs include basil, chives, cilantro/coriander, dill, mint, parsley, rosemary, and lemongrass. Fresh herbs and spices are also processed into paste and powder form e.g. basil, coriander, garlic and ginger (FAO, 1999).

Oils and oleoresins:

Steam distilled essential oils from aromatic herbaceous crops are used in a multitude of products in foods, healthcare, personal hygiene, household fragrances and perfumes. Essential oil production can be achieved with reasonable levels of investment and simple technologies that are easy to use and install in rural settings with appropriate technical training and support (FAO, 1999). Oleoresins are produced by solvent extraction of flavour compounds, which are macerated in a solvent and the solvent evaporated under vacuum, leaving a flavour concentrate (Rubió et al., 2013 and FAO, 1999).

Value addition:

Secondary processing enterprise opportunities can assist in stabilizing values by creating a non commodity product (FAO, 2011). The ability to innovate, produce new or enhanced products will improve the sustainability of the business. Opportunities for further processing and value adding include: Food flavours, powdered blends, pastes such as garlic puree or as oils Condiments - basil pesto, mustards, cosmetics, herbal teas, and personal

hygiene products such as scented soaps or mint mouthwash, medicinal, aromatherapy oils (Suppakul et al., 2003 and FAO, 1995).

Market prospective:

Cuisines:

Food service outlets (institutions, hospitals, restaurants, etc.) offer the potential for larger bulk sales of fresh and dried products. It is unlikely that small-scale

Table 1 : Potential health benefits and uses of some berbs

Herbs and spices	Description	Health benefits	Uses
Cinnamon	Cinnamon is the dried inner bark of various evergreen trees belonging to the genus <i>Cinnamomum</i> .	Inconclusive evidence to support blood glucose lowering in patients with diabetes	Sprinkle on fruits, oatmeal, and yogurt Used in baked goodies and desserts
	At harvest, the bark is stripped off and put in the sun, where it curls into the familiar form called "quills."		
Red pepper	Red Pepper is the dried, ripened fruit pod of <i>Capsicum frutescens</i> , one of the most	Likely effective in pain relief when applied topically. Possibly effective in treating back pain, cluster headache, fibromyalgia, seasonal allergies, and prurigo nodularis (a skin disease)	Creates heat and bite to seasoning blends, meats, pickles, seafood, Italian, Indian, Mexican, and Caribbean cuisines
	pungent capsicums. It is sometimes referred to as Cayenne Red Pepper.		
Ginger	Ginger is the dried knobby shaped root of the perennial herb <i>Zingiber officinale</i> .	Possibly effective in treating painful menstruation, morning sickness, osteoarthritis, post-op nausea and vomiting, and vertigo	Used in Indian curries, and Chinese, Japanese, and European spice blends.
	Once the leaves of the plant die, the thick roots, about 6 inches long, are dug up and sold as ginger root.		Used in popular baked goods including ginger bread and ginger snap cookies
		Inconclusive evidence to support chemotherapy-induced nausea and vomiting, migraine headache, myalgia, and rheumatoid arthritis	Ginger Ale, a sweetened beverage refreshment
			Often accompanies sushi to clean the palate
Garlic	Allium sativum, commonly known as garlic,	Possibly effective in treating	Sauté with vegetables
	is a species in the onion genus.	atherosclerosis, colorectal cancer, gastric cancer, hypertension, tick bites,	Used in Italian pastas and dishes
	The plant is part of the lily family that produces a pungent, strong-smelling garlic bulb.	and a variety of skin conditions if used topically (ringworm, jock itch, and athlete's foot).	Added to marinades, sauces and dressings
			Used for garlic butter to make garlic bread
Rosemary	Rosemary is the dried leaves of the evergreen Rosmarinus officinalis.	Possibly effective in treating alopecia (hair loss).	Used in seasoning blends for lamb and Mediterranean cuisines.
	Rosemary leaves are slightly curved,		Sprinkle over ice cream and mousses
	resembling miniature curved pine needles. Normally hand harvested, the Rosemary plant grows about 2 to 3 feet tall and is very hardy as it grows under harsh mountainous conditions.		Use sprigs for roasting, grilling or on the barbeque
			Mix with orange to create a sweet glaze
			Cook with potatoes and other vegetables
Oregano	Curcumin (also referred to as turmeric) is derived from dried rhizomes of the herb <i>Curcuma longa</i> . Curcumin is a member of the ginger family and is a polyphenol.	Possibly effective in treating indigestion and osteoarthritis.	Often an important ingredient in curry mixes
			Add a pinch to jazz up egg salad
			Used in many Moroccan dishes
			Pairs well with chicken, duck, turkey, vegetables, rice, and salad dressings

farmers will have the ability to access these markets directly but this may be achieved through a trader or wholesaler. This type of market can be accessed directly by small scale farmers and may have more success in well managed groups in order to be able to deliver the quantity and quality (FAO, 2011 and Jack, 2006).

Industrial market:

This market is large and encompasses food and beverage manufacture, personal hygiene products, cosmetics, medicinal and household fragrance products. Customers may range in size from small household processors, local agribusinesses to large national producers and multinational processors (Lee, 2000 and FAO, 2011). However as in catering markets small-scale farmers will have difficulty in access if they are alone and joining a farmers' marketing association may be a viable option for accessing such markets. However, these markets may have rigorous quality controls, and smallscale farmers will require support and training which can be either provided by the buying company, under contract farming agreements, or may need to be provided by extension services (FAO, 2005 and FAO, 1999).

Export:

A product intended for export is usually produced in a more formal and shorter supply chain organized by marketing companies with links in export markets. The farmer will grow the crop under contract and is generally assured a minimum return and is given technical support and training in cultivation of the required product (Schirley et al., 2009).

Main challenges in enterprise sustainability (Jack, 2006; FAO, 2011):

The main challenges which could affect the long term success of a venture are:

- Cultivation practices need to be sustainable and avoid degradation of the soil.
- The community opting for this venture must have sufficient diversity to allow food security if a cash crop
- Climate change affects regional growing conditions.
- Side buying practices of farmers already under contract makes profitability difficult for contract buyers and may drive them out of the market. A structured formal

supply chain is required to sustain the enterprise.

- Failure to deliver good quality, reliable and on time products.
- Inability to adapt to competition and market changes removing profitability from the enterprise.

Conclusion:

Worldwide consumer preference for natural products in flavouring, pharmaceutical and many other industries has created tremendous potential for natural products from herbs and medicinal plants. To meet this demand, technologies for post harvest processing and value addition have been developed for commercial utilization by small and medium enterprises. So, India with its favourable climatic conditions for cultivation offers an abundant natural wealth of herbs which may help creating an excellent scope for establishing enterprises at rural as well as urban centres.

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